

# Qualifications of Melinda T. Morfin

Melinda T. Morfin

REALTOR<sup>®</sup>, GRI, CNE, SFR, CDPE, ABR, SRS

Graduate of the Real Estate Institute (GRI)

Certified Negotiation Expert (CNE)

Certified Short Sale & Foreclosure Resource (SFR)

Certified Distressed Property Expert (CDPE)

Accredited Buyer Representative (ABR)

Seller Representative Specialist (SRS)

Associates of Science Degree Northern Arizona University

Licensed in 2006

Specializing in Residential Resale

Proficient Experience in Short Sales and REO's

Consistent Multi-Million Dollar Producer

REALTOR<sup>®</sup> for Flagstaff Buyer Brokers Group

REALTOR<sup>®</sup> for National Bank of AZ REO Properties

REALTOR.com's "Award for Excellence in Online Marketing"

Ranked in the Top 10 Selling Agents for Russ Lyon | SIR

Analytical, Thorough, & Focused on Client Needs

Diligent & Resourceful, Honest & Hard-working

Resident of Northern Arizona Since 1996

Mother, Wife, and Health Enthusiast

*"I pride myself in a work ethic of reliance & credibility.*

*I understand & prefer that Success is earned, not given.*

*A Resource for Real Estate; providing an eclectic approach*

*with solution-based performance. "*



Melinda T. Morfin

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Russ Lyon

Sotheby's  
INTERNATIONAL REALTY