



Not *Just* a REALTOR®...

Being a REALTOR® means I follow a set rules of Ethical Care that puts my Clients first.



Accredited Buyer Representative means I understand how to address specific needs & challenges that Clients face when determining *if* the right property is the "RIGHT" property.



Broker Price Opinion Resource means I have extensive training in understanding & evaluating current market values designed to advise lenders & investors as an alternative to appraisals.



Certified Distressed Property Expert means that I weathered the storm of the downturned market by understanding and preparing my clients how to deal with short sales and foreclosures.



Certified Luxury Home Marketing Specialist means that I am not only prepared but experienced in selling higher-end properties that require a higher level of performance and understanding for working with the Luxury Buyer and Seller.



Graduate of the REALTOR® Institute means that I have obtained the highest level of REALTOR® education and training to be the best prepared REALTOR® with the highest standards.



Master Certified Negotiations Expert means I can apply more techniques for ensuring my Clients get the best possible and most favorable outcome with their real estate transaction.



Residential Certified Risk Management Specialist means my Clients are prepared for avoiding unnecessary risk and liability to best protect the process and their investment.



Pricing Strategy Advisor means that my Clients will be better educated and aware to be best positioned in the current market with evaluating their property's market value.



Short Sales & Foreclosure Resource means that my Clients will be navigated proficiently through distressed properties with ease.



Seller Representative Specialist means that I can prepare Sellers for how to best be positioned to obtain a successful selling experience to obtain the highest price with the least amount of time and hassle.



Melinda T. Bishop-Morfin, REALTOR®

ABR, BPOR, CDPE, CLHMS, GRI, MCNE, PSA, rCRMS, SFR, SRS

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