

K.E.E.P.-ing You Prepared and Positioned



Knowledgeable
Experienced
Engaged
Professional

Knowledgeable: Market Savvy & Industry Educated with 10+ Real Estate Designations

Experienced: Representing Luxury Estates to Foreclosed Properties since 2006

Engaged: Full-time Realtor Serving on Local Realtor Association Board since 2014

Professional: Focused Communication, Negotiation, and Strategy for YOUR Success

What Sets Me Apart

Communication: I am engaged with you and all parties constantly in every aspect of the process. I explain the details and offer tools for support to ensure your understanding of the process is as informed, prepared, and as confident as possible. It's important that we ALL know *what* we ALL know. I will be in frequent & consistent contact with you via a phone call, text, email, spreadsheet, etc., which will also allow for a less stressful experience.

Negotiation: I am very detailed oriented, cautious to identify risks, and persistent in nature. I am an even *better* advocate for those who rely on me. I want my Client's real estate experience to be successful and I don't mind the challenge of working hard to ensure it. My MCNE (Master Certified Negotiations Expert) training has made me better skilled for how to successfully negotiate for my Client's preferences and advantages

Strategy: I am experienced in several types of transactions, each presenting many different challenges with the market, the property, and the people involved. My resourcefulness, diligence, and thoroughness allows me to better navigate through the variables *systematically and diplomatically* to provide successful solutions.