Qualifications of Melinda T. Morfin, REALTOR®

Associate Broker for Realty ONE Group Mountain Desert
ABR | Accredited Buyer Representative
BPOR | Broker Price Opinion Resource
CDPE | Certified Distressed Property Expert
CLHMS | Certified Luxury Home Marketing Specialist
GRI | Graduate of the REALTOR® Institute
MCNE | Master Certified Negotiations Expert
PSA | Pricing Strategy Advisor
rCRMS | Residential Certified Risk Management Specialist
RCC | Residential Construction Certified
SFR | Short Sale and Foreclosure Resource
SRS | Seller Representative Specialist
2001 Associates of Science Degree Northern Arizona University
Licensed Full-time REALTOR® since April 2006
2016 MLS Chair for Northern AZ Assoc. of REALTORS® (NAAR)
2017 2–Year Board Director for Northern AZ Assoc. of REALTORS®
2019-2020 Managing Broker of 100+ Realtors® of ROGMD
2020 President of Northern AZ Assoc. of REALTORS®
2021-2022 Professional Development Chair for Northern AZ Assoc. of REALTORS®

Specializing in Residential Resale, Luxury Homes, First Time Home Buyers
Proficient Experience in New Construction, Short Sales, and Bank Owned Properties
Consistent Multi-Million Dollar Producer within Top 10% of NAAR

2016 Northern AZ Assoc. of REALTORS® Distinguished Service Award
2017 Northern AZ Assoc. of REALTORS® President's Award
2018 RL Sotheby's International Realty "President's Club" Production Award
2018 Gold Standard Award for Realty ONE Group Mountain Desert

Analytical, Thorough, and Focused on Client Needs
Resident of Northern Arizona Since 1996
Mother, Wife, Adventurer, and Health & Outdoor Enthusiast

"I pride myself with a work ethic of diligence, integrity, and accountability to provide an eclectic approach for successful strategies unique to each Client & property.

Melinda T. Morfin, Associate Broker, REALTOR®
ABR, BPOR, CDPE, CLHMS, GRI, MCNE, PSA, RCC, rCRMS, SFR, SRS
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*K*nowledgeable *E*xperienced *E*ngaged *P*rofessional

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